

Daniel Ibraev

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EDUCATION

Springfield College

Bachelor of Science in Finance and Data Science

Springfield, Massachusetts

Expected May 2030

- Varsity Wrestling (NCAA Division III)
- Ranked #4 in Massachusetts and #31 nationally in competitive debate

CERTIFICATIONS

- CFA Investment Foundations | CFI Corporate Finance Foundations | FINRA SIE Exam (In Progress)
- CompTIA Tech+ | Codecademy Python Fundamentals

PROJECTS

Market Map Builder — AI Competitive Intelligence Platform

Python, Anthropic Claude API, Pydantic, Canvas 3D Visualization | [Live Demo](#)

- Built an AI-powered market-intelligence platform automating VC/PE sourcing and diligence — generating structured investment memos, bull/bear cases, and automated red-flag screening across 96 companies in 13 sectors
- Engineered a secure, zero-backend architecture with a two-stage AI research pipeline and a custom Canvas-based 3D graph visualization, designed to plug into institutional data feeds like PitchBook

Pokemon vs Stocks — Full-Stack Equity Backtesting Platform

Python, React, FastAPI, Recharts, Web Audio API | [Live Demo](#)

- Built a full-stack backtesting tool benchmarking equities against alternative assets, calculating Sharpe ratio, max drawdown, volatility, and CPI-adjusted returns via Monte Carlo simulation
- Engineered a triple-fallback stock data pipeline ensuring reliable data retrieval across local and cloud deployments

WORK EXPERIENCE

Timeline VC

Venture Capital & Private Equity Associate

Boston & Providence, MA

July 2026

- Conducted independent research analyzing the application of AI within venture capital, applying VC sourcing and evaluation frameworks to develop a formal investment case study
- Engaged directly with founders and technologists from schools including Harvard, Northeastern, and Brown — spanning backgrounds in neuropsychology, robotics, and computer science — to evaluate emerging AI trends across health, robotics, and enterprise technology
- Gained direct exposure to venture sourcing and diligence practices through engagements across Boston and Providence, connecting with investors and operators across the innovation ecosystem

Increase ROAS

Sales Development Representative & Account Executive

Remote

July 2025 - November 2025

- Generated and qualified outbound leads through cold calling, email outreach, and direct messaging campaigns
- Contributed to approximately \$200K in team sales through appointment setting and closing support

Saadat Beauty House

Data & Web Analytics Intern

Wellesley, Massachusetts

October 2023 - March 2025

- Analyzed customer and sales data using relational databases and spreadsheet tools to support financial tracking and profitability analysis
- Built automated reporting dashboards to improve operational visibility and business decision-making

SKILLS & ACTIVITIES

- Technical: Python, SQL, Excel, PowerPoint, VMware
- Business: Financial Analysis, Sales, Lead Generation, Data Analysis
- Languages: Fluent in English; Conversational Proficiency in Russian
- Activities & Interests: Debate, Entrepreneurship, Wrestling, Poker, Business Strategy, Banking, Financial Markets, AI